



AUGUST 2024 MEMO

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## **TRIUMPH FY'25 Supplier Communications**

### **DEMAND PLANNING**

As reported in the TRIUMPH Q1 FY25 earnings call, TRIUMPH's strong start to the fiscal year was led by strong aftermarket sales growth. OEM end market fundamentals remain strong with increased Boeing 787 volumes and steady Airbus output offset by lower Bell 429 and Boeing 737MAX output and some declining military programs. To normalize demand, TRIUMPH has begun adjusting production rates with several customers, and we are looking for continued support from the supply base in adhering to our demand signals. This demand realignment over the next several months is a necessary step to level load our operational planning, which will result in more predictable operating rhythm for our supplier partners. As part of the realignment, we will be working with our suppliers to assure minimal impact to OTIF delivery ratings.

Additionally, compliance to long term agreements with sufficient buffer/safety stock levels will be a focus throughout the year. We are also looking to continue partnering with our supply base as One TRIUMPH innovative distribution, stocking solutions and other initiatives that will support business needs for both TRIUMPH and our suppliers.

A handwritten signature in blue ink that reads "Michael Boland".

Michael Boland  
Chief Operating Officer