



### **TRIUMPH FY'25 Supplier Communications**

As TRIUMPH are amidst our FY25, we first want to thank all our suppliers for a strong FY24 focus on meeting our end of year objectives in support of our customers' requirements. Our theme for FY25 is **"The Future is Now"** and our suppliers are critical partners to TRIUMPH as we grow by applying our core values of Integrity, Continuous Improvement, Innovation, Teamwork and Acting with Velocity. Collectively we continue to drive growth through new programs and technology and positioning our OpCo's for organic growth to support our Commercial and Military customers.

To continue our momentum through FY25 we look to expand supplier relationships, adopt meaningful agreements, and implement an enhanced supplier portal allowing transactional alignment and proper forecast & inventory management. Throughout TRIUMPH's transformation, our team continues to leverage the TRIUMPH Operating System to continuously raise the bar year over year. We look to our supply base for strong partnerships, commitment to quality and momentum to focus, finish and sustain.

### **ORGANIZATIONAL UPDATE**

With functional excellence now firmly established and mature processes in place throughout the organization, leadership changes at various levels of the organization have been instituted:

- Consolidation of our Operating Companies under three Operating Company Presidents
  - Systems, Electronics & Controls – Sites: West Hartford, Windsor, Ohio, North Wales, Shelbyville, France, Germany – President: Justin Wolfanger
  - Actuation Products & Services – Sites: Clemmons, Seattle, Yakima, Valencia – President: Natasha Trudeau
  - Geared Solutions & Interiors – Sites: Macomb, Park City, Mexicali, Zacatecas – President: Peter Gibson
- Alignment of Program Management and Contract/Commercial Management functions under Chief Commercial Officer, Stacey Clapp.
- Creation of a TRIUMPH Chief Operating Officer position, held by Mike Boland overseeing Quality, Supply Chain, Operations, TOS, and Execution Assurance



Organizational leadership details can be found on the TRIUMPH webpage: [www.triumphgroup.com](http://www.triumphgroup.com)

## ON-TIME-IN-FULL (OTIF)

With implementation of standard work and cause codes, TRIUMPH closed FY24 with a 90% OTIF score against the 95% goal. Through our collective efforts, we are well placed to maintain a business level need of 98% OTIF.

Suppliers are asked to assure that some best practices are in place to maintain consistent OTIF reporting:

- Assure Lead-time alignment between the supplier's and TRIUMPH systems.
  - TRIUMPH request suppliers to regularly submit updated lead-times, at minimum once a quarter.
- Long-lead/risk purchased components need to be proactively reviewed for risk mitigation (i.e. advance purchases, raw materials, electronic components, safety stock option at suppliers, approved alternates, etc)
- Open order reports need to be reviewed and confirmed by the supplier in a timely manner, so TRIUMPH can mitigate potential delays well in advance.
- Suppliers will be provided with PO coverage or forecast out 24 months for our higher volume programs, with an understanding of ongoing OE pushouts.

Further we ask our suppliers to pay attention to the banners within the TRIUMPH Supplier Portal (<https://triumphsupplysource.com>) where key supply chain and quality notices are posted.

## SUPPLIER QUALITY INITIATIVES

TRIUMPH reaffirm our unwavering commitment to the highest ethical standards and quality compliance in every aspect of our operations. Recent developments within the aerospace industry underscore the critical importance of these values. As partners in our supply chain, your role is integral to our collective success and to the safety and reliability of our products. It is imperative that we all conduct business with uncompromising honesty and professionalism. Shortcuts and compromises in our agreed standards can have far-reaching consequences, not just legally and financially, but also on our reputation and, most importantly, on the safety of the end-users.

Supplier are asked to:

- Stay Vigilant: Be aware of the potential for falsified records in your raw material supply chain. Ensure rigorous review of all documentation.
- Use Preferred Service Providers: Always use the recommended service providers as per your end customer's requirements. If you need to source outside of these providers, ensure you have robust controls in place.
- Strengthen Internal & External Controls: Enhance your quality control measures to detect and prevent the use of materials with falsified or incorrect documentation.

In fostering a culture of safety awareness and improvement, TRIUMPH have launched an internal T-MAS alert system to strengthen our networks within and across sites and to enhance customer confidence in corrective and preventive action. We are also in the process of deploying a Safety Management System (SMS) to systemically manage safety risks; more details will be forthcoming.

## SUPPLIER SUPPORT OPPORTUNITIES

TRIUMPH will continue to offer **TOS Lean Foundations Training** opportunities at various TRIUMPH sites. Another training will be announced for West Coast suppliers in early-Fall, more

communications to follow. We encourage suppliers to submit any requests for continuous improvement support or training to mailbox: [tg\\_respond@triumphgroup.com](mailto:tg_respond@triumphgroup.com).

Additionally, **Virtual Supplier Forums** will be conducted this year to communicate progress on our Supply Chain, Quality and Inventory Initiatives as well as added process improvement updates. The next Supplier Forum will be held the week of September 16<sup>th</sup>, with more details to follow.

We thank you for being a committed supplier to TRIUMPH and our customers and are asking each supplier to reconfirm current lead-times for all parts and raw materials under contract with TRIUMPH and raise any concerns with your TRIUMPH purchasing representative.

Together we TRIUMPH!

### MISSION

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We partner with our customers to triumph over their hardest aerospace, defense and industrial challenges to deliver value to our stakeholders.

### VISION

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As One Team, we enable the safety and prosperity of the world.

### VALUE

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Integrity, Continuous Improvement, Teamwork, Innovation, Act with Velocity